# Lower Carbon, Higher Returns: the ROI of Sustainability



Adherence to Triple Bottom Line standards can translate directly to increased profits for businesses



In business, the bottom line refers to profits; the Triple Bottom Line is an emerging business practice that offers a more comprehensive way of thinking about profits that takes into account corporate impact.

## "Sustainability can be a driver of innovation, efficiency, and lasting business value."

- MIT, Corporate Sustainability at a Crossroads

Over
175
studies on business
sustainability showed
that good ESG
practices resulted in
better operational
performance<sup>2</sup>



#### **Planet**

Industry can play a powerful role in preserving our planet and curbing climate change

50%

of US GHG emissions could be cut by 2050 through simple energy efficiency measures<sup>3</sup>

51%

of consumers are willing to pay more for more sustainable products<sup>4</sup>



#### People

Companies are well-positioned to make a positive impact on their employees and community



#### **Profit**

"Purpose is the engine of long-term profitability."

- Larry Fink, CEO of Blackrock Investments

70%

of employees report that their company's strong sustainability program impacts their decision to stay with it long term<sup>5</sup>



more sustainable product sales growth than conventional product growth since 2014<sup>6</sup>

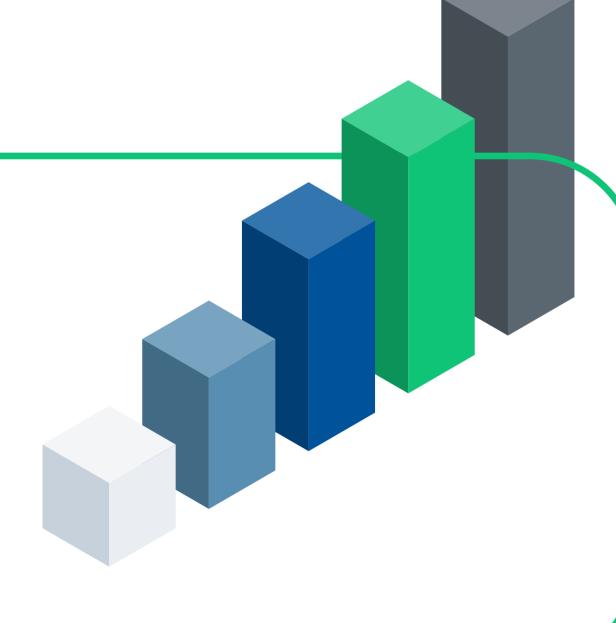






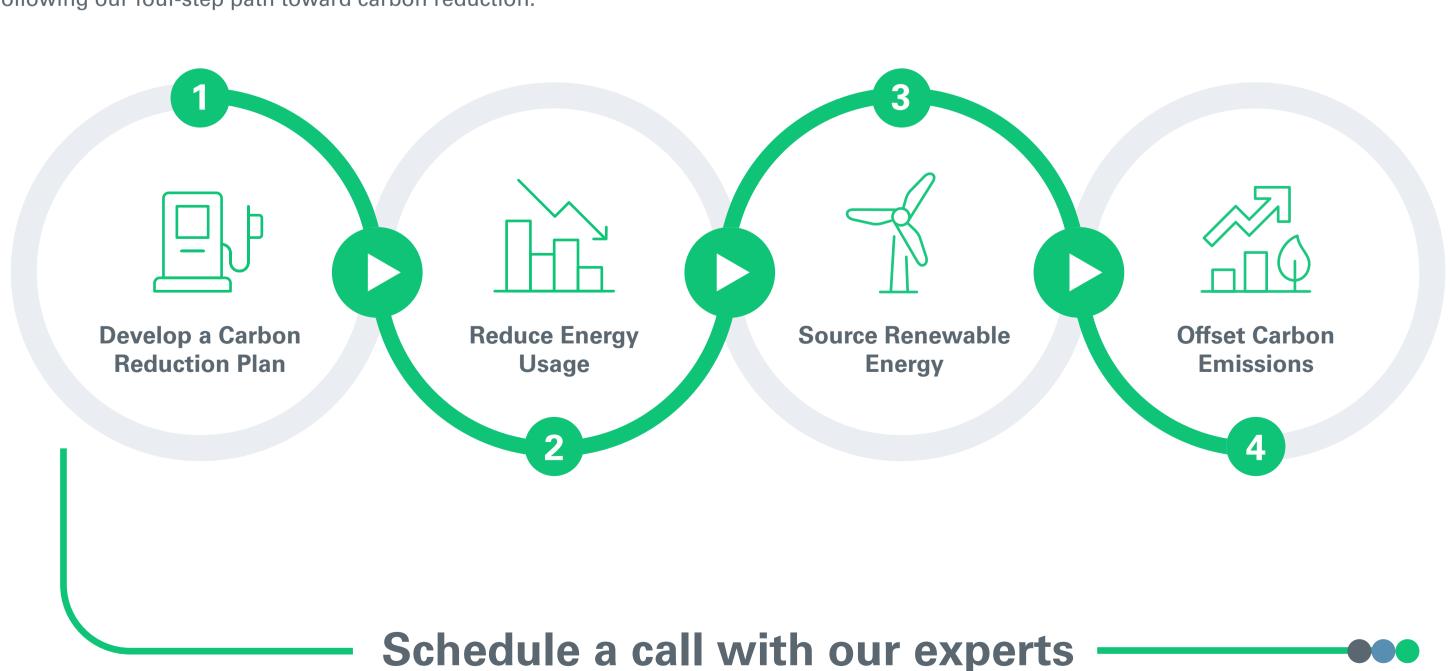
#### Companies can improve profits by up to 81%

within three to five years by implementing Triple Bottom Line best practices, while avoiding a potential 16% to 36% erosion of profits.<sup>7</sup>



### **World Kinect Energy Services**

We keep your Triple Bottom Line top of mind! Get started by following our four-step path toward carbon reduction:



Contact a World Kinect Sustainability Expert today to schedule your customized carbon

reduction strategy session so you can start achieving and exceeding your goals.

TALK WITH AN EXPERT

- <sup>1</sup> Kiron, D. (2017, May 23). Corporate Sustainability at a Crossroads. MIT Sloan Management Review. https://sloanreview.mit.edu/projects/corporate-sustainability-at-a-crossroads/
  <sup>2</sup> University of Oxford & Arabesque Partners. (2015, March). From the Stockholder to the Stakeholder: How Sustainability Can Drive Financial Outperformance. Oxford University Press. https://arabesque.com/research/From\_the\_stockholder\_to\_the\_stakeholder\_web.pdf
- <sup>3</sup> Steven Nadel and Lowell Ungar. (2019). Halfway There: Energy Efficiency Can Cut Energy Use and Greenhouse Gas Emissions in Half by 2050. ACEEE. aceee.org/research-report/u1907. <sup>4</sup> L.E.K. Consulting. (2022). "Consumer Sustainability Survey 2022." L.E.K. Consulting. https://info.lek.com/consumer-survey.

  <sup>5</sup> Peters, A. (2019, February 14). Most millennials would take a pay cut to work at a environmentally responsible company. Fast Company.
- https://www.fastcompany.com/90306556/most-millennials-would-take-a-pay-cut-to-work-at-a-sustainable-company
  6 NielsenIQ. (2018, December 17). Was 2018 the year of the influential sustainable consumer? https://nielseniq.com/global/en/insights/analysis/2018/was-2018-the-year-of-the-influential-sustainable-consumer/.
  7 Willard, B. (2012). The New Sustainability Advantage: Seven Business Case Benefits of a Triple Bottom Line (Tenth Anniversary ed.). New Society Publishers.